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Tanla Announces First Quarter Results for FY26

HYDERABAD, India – July 24, 2025 – Tanla Platforms Limited, India's largest CPaaS provider, today announced its financial results for the first quarter of FY26.

Key Metrics: First Quarter (April – June 2025)

- Revenue was at ₹ 1041 Cr, grew by 1.6% QoQ and 3.8% YoY
- Gross profit was at ₹ 261 Cr, with a gross margin of 25.0%
- EBITDA was at ₹ 164 Cr, with an EBITDA margin of 15.8%
- Profit after tax was at ₹ 118 Cr, with a profit after tax margin of 11.4%
- Earnings per share at ₹ 8.82
- Cash balance at ₹ 910 Cr, post payout of interim dividend

Uday Reddy, Founder Chairman & CEO, said, "Our AI-native platform will go live in August 2025 with a leading telco in Southeast Asia, deepening our inroads into international markets. Built on scalable AI infrastructure with an agentic layer, the platform will be seamlessly embedded in the telco ecosystem. Early feedback has been encouraging, and I am confident this will unlock new opportunities for long-term shareholder value creation."

Significant events during the quarter:

1. First deployment of AI native platform for mobile carriers and enterprises with a telco in Southeast Asia; commercial launch in Q2 FY26
2. Completed MaaS platform deployment for RCS across two Southeast Asian telcos
3. Appointment of Anubhav Batra as Chief Financial Officer effective 28th July 2025
4. Appointed Mr. Sunil Bhumralkar as an Independent Director to the Board
5. Announced a buyback of ₹175 Cr at ₹875 per share through the tender route mechanism; and expected to close by end of August 2025

Read our Shareholder Report [here](#).

Earnings Conference Call

Tanla will host a conference call and live webcast to discuss the financial results on **July 25, 2025, at 3.30 PM IST**.

Conference call details

India	+91 22 6280 1137 +91 22 7115 8038
International Toll Free	United Kingdom: 08081011573
	United States: 18667462133
	Hong Kong: 800964448
	Singapore: 8001012045
Watch presentation	https://bit.ly/44mBWPj

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About Tanla

Founded in 1999, Tanla Platforms Limited has revolutionized digital interactions by empowering users and enabling enterprises through its innovation-led SaaS business. With a unique enterprise and user-centric approach, Tanla has emerged as a leader in the CPaaS industry dominating data security, privacy, spam, and scam protection. Headquartered in Hyderabad (India), Tanla is the preferred partner for over 2,000 enterprises across various industries, including global tech giants like Google, Meta, and Truecaller. Tanla is recognized as a 'Visionary' in the 2024 Gartner® Magic Quadrant™ for CPaaS and is ranked among the "1000 High-Growth Companies in Asia Pacific" by the Financial Times. Tanla is publicly traded on the NSE and BSE (NSE: TANLA; BSE: 532790) and is included in prestigious indices such as the Nifty 500, BSE 500, Nifty Digital Index, FTSE Russell, and MSCI.

Safe Harbor

This information contains "forward-looking" statements, and these statements involve substantial risks and uncertainties. All statements other than statements of historical fact could be deemed forward-looking, including, but not limited to, expectations of future operating results or financial performance, market size and growth opportunities, the calculation of certain of our key financial and operating metrics, plans for future operations, competitive position, technological capabilities, and strategic relationships, as well as assumptions relating to the foregoing.

Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. In some cases, you can identify forward-looking statements by terminology such as "expect," "anticipate," "should," "believe," "hope," "target," "project," "plan," "goals," "estimate," "potential," "predict," "may," "will," "might," "could," "intend," "shall," and variations of these terms or the negative of these terms and similar expressions. You should not put undue reliance on any forward-looking statements. Forward-looking statements should not be read as a guarantee of future performance or results and will not necessarily be accurate indications of the times at, or by, which such performance or results will be achieved, if at all.

Forward-looking statements are subject to several risks and uncertainties, many of which involve factors or circumstances that are beyond our control. Our actual results could differ materially from those stated or implied in forward-looking statements due to several factors. If the risks or uncertainties ever materialize or the assumptions prove incorrect, our results may differ materially from those expressed or implied by such forward-looking statements. We assume no obligation and do not intend to update these forward-looking statements or to conform these statements to actual results or to changes in our expectations, except as required by law.

This information involves many assumptions and limitations, and you are cautioned not to give undue weight to these estimates. We have not independently verified the accuracy or completeness of the data contained in these industry publications and other publicly available information. Accordingly, we make no representations as to the accuracy or completeness of that data nor do we undertake to update such data after the date of this document.