

TANLA PLATFORMS LIMITED

CIN: L72200TG1995PLC021262

TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD – 500081

STATEMENT OF CONSOLIDATED & STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2025



Part I

₹ in Lakhs, except per share data

Particulars	Consolidated Results					Standalone Results				
	Quarter ended Mar 31, 2025	Quarter ended Dec 31, 2024	Quarter ended Mar 31, 2024	Year ended Mar 31, 2025	Year ended Mar 31, 2024	Quarter ended Mar 31, 2025	Quarter ended Dec 31, 2024	Quarter ended Mar 31, 2024	Year ended Mar 31, 2025	Year ended Mar 31, 2024
	(Refer note 9)	(Unaudited)	(Refer note 9)	(Audited)	(Audited)	(Refer note 9)	(Unaudited)	(Refer note 9)	(Audited)	(Audited)
Income from Operations										
1 Revenue from operations (net)	1,02,436.48	1,00,042.90	1,00,551.66	4,02,772.15	3,92,779.12	18,678.27	20,433.24	26,358.98	85,402.21	1,01,212.11
2 Other Income	1,095.39	939.72	2,597.53	4,022.41	4,263.94	20,384.47	682.38	7,476.49	30,512.94	13,766.67
3 Total income (1+2)	1,03,531.87	1,00,982.62	1,03,149.19	4,06,794.56	3,97,043.06	39,062.74	21,115.62	33,835.47	1,15,915.15	1,14,978.78
4 Expenses										
(a) Cost of services	76,556.02	73,975.40	73,695.46	2,97,698.23	2,87,184.74	15,772.85	16,850.12	21,825.62	71,032.75	87,053.65
(b) Employee benefits expense	5,736.37	5,660.59	4,508.89	21,560.05	16,904.38	1,424.86	1,231.51	975.30	4,694.33	4,061.42
(c) Depreciation and amortisation expense	2,705.49	2,457.24	2,285.99	9,777.43	8,526.85	205.94	207.76	203.96	825.28	765.32
(d) Connectivity & bandwidth charges	917.79	721.88	760.76	3,338.77	2,475.35	209.26	108.00	236.82	615.94	677.96
(e) Finance costs	143.65	146.96	163.80	597.83	620.18	386.70	626.67	619.86	2,259.90	1,873.20
(f) Other expenses	2,880.44	3,343.58	5,543.67	11,091.68	12,991.12	1,026.98	1,273.14	1,166.79	3,756.84	3,783.90
Total expenses	88,939.76	86,305.65	86,958.57	3,44,063.99	3,28,702.62	19,026.59	20,297.20	25,028.35	83,185.04	98,215.45
5 Profit before exceptional items/share in net profit/(loss) of associate (3-4)	14,592.11	14,676.97	16,190.62	62,730.57	68,340.44	20,036.15	818.42	8,807.12	32,730.11	16,763.33
6 Exceptional item	-	-	-	-	-	-	-	-	-	-
7 Profit before non-controlling interest/share in net profit/(loss) of associate (5-6)	14,592.11	14,676.97	16,190.62	62,730.57	68,340.44	20,036.15	818.42	8,807.12	32,730.11	16,763.33
8 Share in net profit/(loss) of associate	-	-	-	-	-	-	-	-	-	-
9 Profit before tax (7+8)	14,592.11	14,676.97	16,190.62	62,730.57	68,340.44	20,036.15	818.42	8,807.12	32,730.11	16,763.33
10 Tax expense										
- Current tax	2,841.90	3,227.97	2,994.24	12,470.67	13,566.75	88.76	187.89	630.29	1,009.61	1,004.81
- Prior period taxes/MAT credit	822.51	(666.56)	221.10	26.15	(128.08)	-	0.03	-	0.03	9.27
- Deferred tax	(805.65)	264.08	(474.3)	(494.53)	70.22	51.34	113.36	84.43	280.68	490.51
11 Net Profit for the period/year (9-10)	11,733.35	11,851.48	13,022.71	50,728.28	54,831.55	19,896.05	517.14	8,092.40	31,439.79	15,258.74
Attributable to										
Shareholders of the Company	11,733.35	11,851.48	13,022.71	50,728.28	54,831.55	19,896.05	517.14	8,092.40	31,439.79	15,258.74
Non controlling Interest	-	-	-	-	-	-	-	-	-	-
12 Other comprehensive Income/(Loss)	(593.07)	532.35	(940)	38.03	216.30	(194.65)	(2.24)	301.05	(196.99)	182.03
13 Total Comprehensive income (11+12)	11,140.28	12,383.83	13,013.31	50,766.31	55,047.85	19,701.40	514.90	8,393.45	31,242.80	15,440.77
Attributable to										
Shareholders of the Company	11,140.28	12,383.83	13,013.31	50,766.31	55,047.85	19,701.40	514.90	8,393.45	31,242.80	15,440.77
Non controlling Interest	-	-	-	-	-	-	-	-	-	-
14 Paid-up equity share capital (Face Value of ₹ 1 each)	1,346.17	1,346.17	1,344.60	1,346.17	1,344.60	1,346.17	1,346.17	1,344.60	1,346.17	1,344.60
15 Other equity	-	-	-	2,25,483.25	1,92,833.63	-	-	-	71,258.44	58,214.05
16 Earnings per share (Face Value of ₹ 1 each) (refer note 6)										
(a) Basic	8.74	8.82	9.69	37.76	40.79	14.81	0.39	6.02	23.40	11.35
(b) Diluted	8.72	8.81	9.67	37.68	40.71	14.79	0.38	6.01	23.36	11.33

Part II
Statement of Assets and Liabilities :

₹ in Lakhs

Particulars	Consolidated		Standalone	
	March 31, 2025 (Audited)	March 31, 2024 (Audited)	March 31, 2025 (Audited)	March 31, 2024 (Audited)
I. ASSETS				
Non current assets				
(a) Property, plant and equipment	22,891.10	20,579.96	2,493.82	2,586.55
(b) Right-of-use assets	5,232.83	6,563.68	-	-
(c) Capital work-in-progress	499.46	2,337.46	-	92.29
(d) Investment Property	164.65	167.48	-	-
(e) Goodwill	26,455.15	26,455.15	-	-
(f) Other intangible assets	19,170.46	16,265.82	275.66	485.83
(g) Intangible assets under development	8,454.62	8,062.71	13.37	-
(h) Financial assets				
(i) Investments	-	-	66,171.49	70,115.23
(ii) Other financial assets	2,705.95	3,327.28	510.15	161.43
(i) Deferred tax assets (net)	4,634.39	3,971.56	1,505.33	1,720.25
(j) Other non-current assets	8,263.31	9,384.36	1,921.52	2,090.27
Total non current assets	98,471.92	97,115.46	72,891.34	77,251.85
Current assets				
(a) Financial assets				
(i) Investments	11,986.71	-	2,084.86	-
(ii) Trade receivables	83,778.05	84,239.28	25,717.80	26,341.17
(iii) Cash and cash equivalents	50,150.30	54,355.39	7,035.93	2,156.44
(iv) Bank balances other than cash and cash equivalents	37,915.79	12,353.70	1,897.44	4,175.32
(v) Loans	-	-	13,455.12	10,540.19
(vi) Other financial assets	48,504.90	50,261.86	8,746.93	11,192.76
(b) Other current assets	2,963.00	2,572.26	678.94	1,290.71
Total current assets	2,35,298.75	2,03,782.49	59,617.02	55,696.59
TOTAL ASSETS	3,33,770.67	3,00,897.94	1,32,508.36	1,32,948.44
II. EQUITY AND LIABILITIES				
Equity				
(a) Equity share capital	1,346.17	1,344.60	1,346.17	1,344.60
(b) Other equity	2,25,483.25	1,92,833.63	71,258.44	58,214.05
Total equity	2,26,829.42	1,94,178.23	72,604.61	59,558.65
Non current liabilities				
(a) Financial liabilities				
(i) Borrowings	-	-	13,219.14	25,500.00
(ii) Lease liabilities	4,810.41	5,902.21	-	-
(b) Provisions	315.16	159.63	53.00	43.27
(c) Other non-current liabilities	129.68	75.26	128.02	69.85
Total non current liabilities	5,255.25	6,137.10	13,400.16	25,613.12
Current liabilities				
(a) Financial liabilities				
(i) Trade payables				
(a) total outstanding dues of micro and small enterprises	37.60	231.49	3.30	29.67
(b) total outstanding dues of creditors other than micro and small enterprises	57,418.55	69,085.06	31,949.73	32,706.33
(ii) Lease liabilities	1,594.33	1,601.74	-	-
(iii) Other financial liabilities	35,673.99	26,294.45	14,222.57	14,557.03
(b) Other current liabilities	2,559.95	1,689.77	300.62	464.16
(c) Provisions	1,432.20	811.72	22.41	19.48
(d) Liabilities for current tax (net)	2,969.38	868.37	4.96	-
Total current liabilities	1,01,686.00	1,00,582.62	46,503.59	47,776.67
TOTAL EQUITY AND LIABILITIES	3,33,770.67	3,00,897.94	1,32,508.36	1,32,948.44



Part III

Statement of Cash Flows :

₹ in Lakhs

	Particulars	Consolidated		Standalone	
		Year ended March 31, 2025	Year ended March 31, 2024	Year ended March 31, 2025	Year ended March 31, 2024
		(Audited)	(Audited)	(Audited)	(Audited)
A	Cash Flows from Operating Activities				
	Profit before tax	62,730.57	68,340.44	32,730.11	16,763.33
	Adjusted for :				
	Depreciation and amortisation expense	9,777.43	8,526.85	825.28	765.32
	Interest & other income	(3,103.44)	(1,929.27)	(1,410.45)	(1,334.80)
	Dividend income	-	-	(19,358.49)	(11,015.32)
	Finance cost	-	-	2,259.90	1,873.20
	Share based payments	1,010.63	823.64	178.71	459.71
	Gain on sale of investment in subsidiary	-	-	(8,337.12)	-
	Gain on sale of investments	(789.18)	-	-	-
	Unrealised loss/(gain) on forex fluctuation	171.81	610.04	1.22	5.98
	Write back of Liabilities	(758.77)	(2,095.50)	-	-
	Deposits Written off	-	18.00	-	-
	Interest on leases	598.22	585.43	-	-
	Provision for other current financial assets	66.94	-	-	-
	Provision for doubtful debts	310.01	416.06	-	-
	Operating profits before working capital changes	70,014.21	75,295.69	6,889.16	7,517.42
	Changes in current assets and liabilities				
	(Increase)/Decrease in trade receivables	(20.58)	(14,644.73)	(1,401.96)	(8,715.96)
	(Increase)/Decrease in financial and non-financial assets	3,266.05	(416.10)	3,803.66	(1,906.01)
	Increase/(Decrease) in financial and non-financial liabilities	(11,101.64)	8,480.95	(1,546.56)	4,360.57
	Increase/(Decrease) in trade payables & other liabilities	10,965.34	664.52	(1,044.27)	9,871.05
	Cash generated from operations	73,123.37	69,380.32	6,700.04	11,127.07
	Income taxes (paid)/refund	(8,912.90)	(10,387.01)	1,246.94	(187.45)
	Net cash generated from operating activities	64,210.48	58,993.32	7,946.98	10,939.62
B	Cash Flows From Investing Activities:				
	(Purchase) fixed assets/intangible assets	(12,763.43)	(15,884.31)	(445.87)	(995.58)
	Proceeds from disposal of Property Plant and Equipment	-	307.03	-	-
	(Purchase)/sale of Investments in Subsidiary/associate	-	(37,372.79)	-	(37,372.79)
	Loan given to subsidiary	-	-	(2,914.93)	(2,002.05)
	(Purchase)/Sale of investments - (Short term liquid funds)	(11,197.52)	-	(2,010.96)	-
	Dividend received from Subsidiaries	-	-	19,358.49	11,015.32
	Interest & other income received	1,340.88	1,544.10	89.67	1,334.80
	Movement in other bank balances	589.77	(1,394.62)	(296.01)	(102.41)
	Net cash (used in)/generated from investing activities	(22,030.30)	(52,800.58)	13,780.39	(28,122.71)
C	Cash Flows From Financing Activities:				
	Proceeds from issue of shares	1.57	0.60	1.57	0.60
	Purchase of treasury Shares	(2,982.69)	-	(2,982.69)	-
	Shares bought back including transaction cost	-	-	-	-
	Proceeds from Borrowings	-	-	-	25,500.00
	Repayment of Borrowings	-	(476.50)	-	-
	Payment of lease liabilities	(1,099.20)	(548.63)	-	-
	Interest paid on lease liabilities	(598.22)	(620.18)	-	-
	Dividends and dividend tax paid during the year	(16,144.63)	(13,444.93)	(16,144.63)	(13,440.27)
	Net Cash (used in)/generated from financing activities	(20,823.17)	(15,089.64)	(19,125.75)	12,060.33
D	Net increase / (decrease) in cash and cash equivalents	21,357.00	(8,896.91)	2,601.62	(5,122.76)
E	Cash and cash equivalents at the beginning of the year	66,709.09	71,156.80	6,331.76	11,454.53
F	Forex Fluctuations	-	(610.04)	-	-
G	Cash Acquired on ValueFirst Acquisition	-	5,059.24	-	-
H	Cash and cash equivalents at the end of the year	88,066.09	66,709.09	8,933.37	6,331.76

Notes:

1. The above audited consolidated and standalone financial results of Tanla Platforms Limited ('the Company') for the quarter and year ended March 31, 2025, which have been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder, other accounting principles generally accepted in India and guidelines issued by Securities and Exchange Board of India, were reviewed and recommended by the Audit Committee and approved by the Board of Directors at their meeting held on April 24, 2025. The statutory auditors have expressed an un-modified opinion on these results.
2. The Board of Directors have declared interim dividend of ₹ 6 per equity share (Face value Re. 1 per equity share) amounting to ₹ 8,077.04 lakhs in the board meeting held on April 24, 2025 for the financial year 2024-25.
3. Pursuant to the Share Purchase Agreement (SPA) dated January 21, 2025, the Company transferred its entire shareholding in Gamooga Softtech Private Limited ("Wholly owned subsidiary") to Karix Mobile Private Limited ("Wholly owned subsidiary"), for a purchase consideration of ₹12,280.86 lakhs, resulting in Gamooga Softtech Private Limited becoming a Step down subsidiary. This transaction resulted in a gain of ₹8,337.12 lakhs, which has been recognised under 'Other Income' in the standalone financial statements of the Company.
4. The Consolidated financial results for the year ended March 31, 2024 do not include the results for the quarter ended June 30, 2023 for ValueFirst and its subsidiaries. Hence, the figures for the year ended March 31, 2025 and March 31, 2024 are not comparable
5. The Company operates in a single segment as "CPaaS" provider".
6. The basic EPS and diluted EPS for the quarters have not been annualised.
7. The financials results for the quarter and year ended March 31, 2025 are available on the Company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com)

Key standalone information is given below :

₹ in Lakhs

Particulars	Quarter Ended		
	Mar 31, 2025 (Refer note 9)	Dec 31, 2024 (Unaudited)	Mar 31, 2024 (Refer note 9)
Revenue from operations	18,678.27	20,433.24	26,358.98
Profit before tax	20,036.15	818.42	8,807.12
Profit after tax	19,896.05	517.14	8,092.40

8. During the year, the ESOP Trust acquired 319,600 shares from the open market (classified as Treasury Shares) at a total cost of ₹3,002 lakhs (₹300.2 million). These shares are included in the Company's total equity.
9. The financial results for the quarter ended March 31, 2025 (PY: March 31, 2024) are arrived as the balancing figures after deducting the un-audited results for the nine months ended December 31, 2024 (PY: December 31, 2023) from the audited results for the year ended March 31, 2025 (PY: March 31, 2024)

Gurugram
April 24, 2025



For and on behalf of the Board of Directors

D.Uday Kumar Reddy
Chairman & CEO
DIN: 00003382

